



24 February 2009

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### Agenda



- Interim 2009 consolidated results
- Key drivers
- Finance and capital management
- Multiplex Property Income Fund (MPIF)
- Significant portfolio events
- Investment portfolio
- Diversification by income
  - Fund snapshot as at 23 February 2009
  - Unit price performance to 23 February 2009
  - FY09 distribution guidance
  - Conclusion and outlook
  - Appendices Interim 2009 consolidated results
    - Income statement
    - Balance sheet



#### 2009 consolidated interim results - actual



- Revenue \$6.8 million down 69.1% on \$22.0 million pcp\*
  - Distribution income from investments \$6.2 million down 45.7% on \$11.4 million pcp
  - Share of loss from associate \$19.0 million compared to gain of \$5.9 million pcp
  - Brokerage income nil compared to \$0.9 million pcp
  - Loss on disposal \$0.3 million compared to gain of \$3.4 million pcp
- Net loss on ordinary units \$57.1 million
  - Compared to a net profit on ordinary units of \$16.0 million pcp
  - Impairment loss\*\* of \$36.8 million compared to nil pcp
- EPU on ordinary units (28.13) cents
  - Compared to 7.88 cents pcp
- DPU 2.25 cents
  - Down 59.1% on 5.50 cents pcp
  - Nil paid for December 2008 quarter
- NTA \$0.61 per unit
  - Down 44.1% on \$1.10 pcp
- Gearing (net debt / total assets)
  - 23.5% up 4.7% on 18.8% pcp
- \* The previous corresponding period (pcp) for the Income Statement is the half year ended 31 December 2007. The pcp for the Balance Sheet is at 30 June 2008.
- \*\* An unrealised impairment loss totalling \$36.8 million in relation to the unlisted property securities portfolio and A-REIT portfolio was recorded as an expense in the Fund's income statement. The impairment loss is a non-cash item representing the difference between the cost of the investment portfolio and the market value as at 31 December 2008.

### Interim 2009 net profit reconciliation (consolidated)

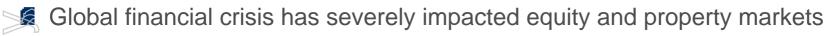
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	31 December 2008 (\$'000)	31 December 2007 (\$'000)
Net (loss) / profit for the year	(54,380)	17,068
Profit attributable to minority interest – MPIF income unitholders	(2,678)	(1,094)
Net (loss) / profit for the year attributable to ordinary unitholders	(57,058)	15,974
Adjustments:		
Share of net (profit)/loss of investments accounted for using the equity method	18,972	(5,883)
Distributions from equity accounted investments	1,061	2,539
Impairment expense	37,767	-
Unrealised gains on derivatives	724	4
Other non-cash items	27	-
Normalised net profit for the period	493	12,626
EPU (cents)	(28.13)	7.88
Normalised EPU (cents)	0.24	6.23
Normalised EPU excluding brokerage (cents)	0.24	5.78
DPU (cents)	2.25	5.50

### Key drivers





- Increased scarcity and cost of debt, more restrictive covenants
- Few transactions
- Falling property valuations

#### MPF's investments impacted:

- Lower NTAs due to lower asset values
  - cap rates expansion more than offset any increases in rental income
- Rebasing of distributions to provide for capex and/or debt reduction

#### MPF's fund of fund model

- Relies on ongoing investment review process and investment managers' continuous disclosure obligations to enable MPF to forecast income and hold its investments at an appropriate value
- Confirmation in December 2008 of reduced distribution levels by managers
  - MPF had over-accrued for its own distributions.
- December 2008 distribution period
  - 45.7% reduction in distribution income from investments compared to pcp
  - 44.8% of funds (by value) had reduced distributions to zero

#### Finance and capital management



- Extension Ratio Limit (ERL)
  - Facility limited to sum of 60% value of A-REIT portfolio and 20% value of unlisted property portfolio
  - 31 December 2008 ERL calculated to be below level of drawn debt of \$76.2 million
    - The Fund remains in discussions with its financier on this issue and will keep unitholders informed.
  - Gearing (LVR)
    - Consolidated basis: 23.5% net debt to total assets, up 4.7% from 18.8% pcp,
      - Reduction in valuations more than offset voluntary repayment of \$4.0 million
      - Compares to 25% covenant "soft cap" and 30% covenant "hard cap"
    - Stand alone basis: 35.1%
    - Look through basis: 62.6%
  - Interest cover ratio (ICR)
    - 5.1 times versus 3.0 times minimum covenant
  - Based on forecast future asset values and income, at 30 June 2009, under the current facility:
    - Expected to remain in breach of ERL
    - Gearing and ICR covenants may be in breach
  - Interest rates fixed on 97% of debt for average of 2.2 years at 6.79% including fees and margins
- Debt facilities undergoing yearly review
  - Existing 2 year facility expires 31 December 2009
    - Current forecasts show sufficient income can be generated to service the interest on debt facility.
    - Financier considering proposal to extend facility with a reduced limit and new terms and conditions
      - Incorporates potential asset sales and capital raising

### Multiplex Property Income Fund (MPIF)



- Currently closed for applications and redemptions
- Distributions currently below Priority Distribution Payment (PDP) due to reduced distribution income
  - Distribution Stopper may come into effect in MPF on 28 February 2009 meaning MPF would not be able to pay cash distributions until PDP has been met in MPIF
- Impact of reduced A-REIT prices and unlisted property securities
  - Value of Ordinary units held by MPF now \$0.12 per unit
- Future strategy nearing completion

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### Significant portfolio events





- 26.9% weighted average decrease in like-on-like NTA for unlisted property securities
  - 19.6% excluding Income Fund
  - Internal analysis to produce forecast December 2008 NTAs if external NTAs unavailable
- 52.4% reduction in value of A-REITs to \$28.4 million
  - Valued at market value rather than NTA

#### Impairment loss of \$36.8 million on property securities investment portfolio

- Recorded as an expense in the Fund's income statement
- Non-cash item
- Difference between the cost of the investment portfolio and the market value as at 31 December 2008.

#### Revenues impacted by poor market conditions

- No wind-ups/mergers
- No further investments
  - No brokerage income
- Redemptions frozen in underlying unlisted funds
- Began restructure of A-REIT portfolio
  - Sold \$0.8 million in A-REITs with poor earnings and/or capital growth outlook

#### Investment Portfolio (as at 31 December 2008)

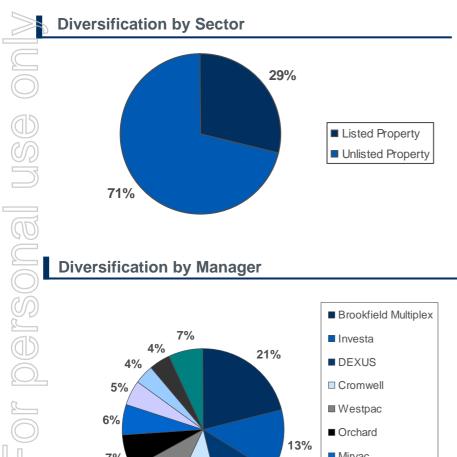


nd Investmen	ts	Manager	Asset location	Sector	Investment Allocation %	Value at Market \$m	Number of properties <sup>2</sup>	Weighted Ave Lease Expiry <sup>2</sup> years	Tax advantaged <sup>2</sup> %
Funds									
i		APN	Europe	Retail	1.8	2.3	16	8.9	60
e Property Trust		APN	Australia	Other	0.0	1.3	38	11.0	88
rty Fund		APN	Australia	Diversified	1.3	2.4	7	6.5	100
tail Fund		APN/UKA	Europe	Retail	0.0	2.3	1	3.1	65
tail Fund		APN/UKA	Europe	Retail	0.0	1.9	1	3.2	100
und		Austock	Australia	Other	0.3	0.9	31	6.9	46
		Centro	Australia	Retail	3.9	9.6	1	5.2	1
		Centro	Australia	Industrial	1.3	1.4	1	7.3	10
		Centro	Australia	Retail	0.3	2.1	3	5.0	100
		FKP	Australia	Development	0.8	1.9	12	2.3	75 <sup>1</sup>
st		Dexus	Australia	Retail	2.0	3.7	1	8.5	70
ffice Fund		Investa	Australia	Commercial	5.9	24.4	12	3.5	100
rcial Trust		Investa	Australia	Commercial	6.5	12.1	4	4.4	100
strial Trust		Investa	Australia	Industrial	0.7	1.7	4	4.2	58
perty Trust		MAB	Australia	Diversified	3.7	4.9	11	4.1	60
ed Property Trus	t	Mirvac	Australia	Diversified	4.2	6.5	19	6.1	71
ent and Opportu	nity Fund	Multiplex	Australia	Development	0.0	10.1	16	na	0 1
nd Property Fund	d	Brookfield Multiplex	New Zealand	Diversified	11.0	45.5 <sup>4</sup>	38	6.0	100
come Fund		Brookfield Multiplex	Australia	Diversified	0.0	2.1	342	7.5	73
rust		Dexus	Australia	Retail	9.0	13.2	1	3.8	71
pean Property T	rust	Pengana Credo	Europe	Retail	0.0	5.0	29	7.6	59
ust #3		Wellington	Australia	Industrial	0.7	0.6	2	8.3	70
Property Fund #	2	St Hilliers	Australia	Development	0.0	1.8	2	3.8	70 ¹
ail Trust No 1		Stockland	Australia	Retail	0.7	1.3	4	6.9	100
erty Fund		Orchard	Australia	Other	0.0	2.6	216	6.7	100
Care Trust		Orchard	Australia	Other	7.0	7.1	13	21.3	100
Property Fund		Westpac	Australia	Diversified	9.8	12.4	14	6.9	80
eighted Avera	ge				70.9	181.1	839	6.0	82
ghted Averag	е				29.1	14.9 <sup>5</sup>	2140	6.0	81
						2.7			81
ighted Averag	ge	er estimate. 3 Additional p	properties held by Multiplex	Property Income Fund (M	29.1	14.9 <sup>5</sup> 2.7 198.7 <sup>6</sup>	2140 2979	) funds	6.0

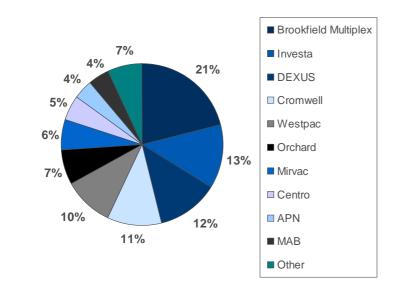
Notes: 1 Franked distributions. 2 Last stated or manager estimate. 3 Additional properties held by Multiplex Property Income Fund (MPIF) not already held by MPF. MPIF and MPF are co-investorsin 36 of the 59 funds shown above. MPIF investing value is \$47.1m. 5 Balance sheet value of \$28.4m includes deferred settlement of \$10.3m as the present value of the final call of \$0.40 per unit due June 2011 on the Multiplex Prime Property Fund and MPIF investments of \$3.2m on a gross basis. 6. Balance sheet value of \$261.2m (excluding cash of \$13.4m) includes MPIF investments of \$32.2 million on a gross basis as well as those items in Notes 4 and 5. Parent entity investment portfolio value is \$198.7m including cash of \$2.7m.

#### Diversification by income (consolidated entity)

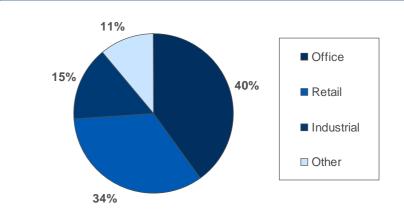




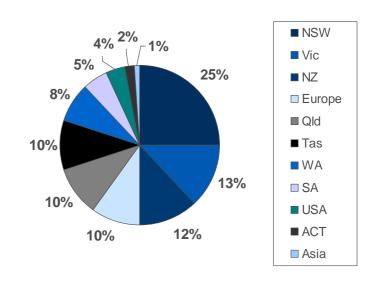
#### **Diversification by Manager**



#### **Diversification by Asset**



#### **Diversification by Location**



## Fund snapshot at 23 February 2009 (unaudited)

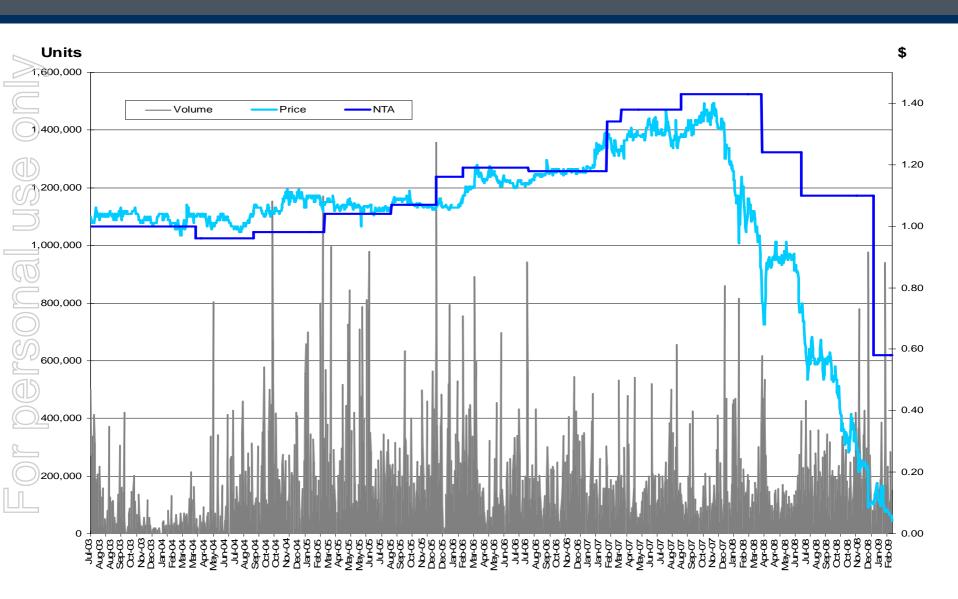


$\geq$		
	Market capitalisation	\$10 million
	Property investment portfolio	\$256 million
	Liquidity	211,500 quarterly average daily volume
72	Portfolio weighted average lease term	6.0 years
	Fund gearing (net debt / total assets)	24.0%
	Closing price	\$0.051
	Tax advantaged status	Historically 30 to 50%
// ==	Management fee	0.50% (incl. GST) of gross asset value
	Performance fee	20% of benchmark* outperformance

\* S&P/ASX 200 A-REIT Accumulation Index

### Unit price performance to 23 February 2009





Source: IRESS

### FY09 distribution guidance



- Uncertain domestic and global economic, financial and property markets
  - Almost all the Fund's investments have provided reduced FY09 distribution guidance
- Our FY09 forecasts assume 39.6% of Fund's investments (by value) will not pay distributions for the March 2009 and/or June 2009 periods due to:
  - Reliance on sales process to repay debt and return to paying distributions
  - Potential covenant breaches

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- As a result, the Fund's Board amended the Fund's distribution policy in December to pay distributions solely from net operating income
  - September 2008 quarter distribution: 2.25 cpu
  - December 2008 quarter distribution: nil
- Fund's Board to consider outcome of discussions with financier, prevailing market conditions, expected levels of net operating income and the Distribution Stopper in the Income Fund before declaring any distribution for the March and June 2009 quarters

#### Conclusion and outlook



- Interim 2009 results reflect uncertainty in equity, financial and property markets
  - Poor conditions likely to continue for remainder of financial year 2009 and beyond
- Domestic real estate sector fundamentals still fairly sound
  - Vacancy low but likely to have bottomed
  - Restrained supply of new space
  - European fundamentals are currently weak

#### MPF focus:

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- Rebased DPU to best protect unitholder equity
- "Work" the highly diversified investment portfolio
- Increasing liquidity
- Proposal to extend borrowing facility and restructure Fund being considered by bank
  - Includes combination of potential asset sales and capital raising
  - Unitholders to be informed as soon as practicable
- MPF key short term priorities
  - Underpin capital value by implementing strategic plan to restructure Fund
  - Recommence income payments to unitholders

#### Contact details



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## Appendices

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- Interim 2009 consolidated income statement
- Interim 2009 consolidated balance sheet



# Income statement - consolidated (half year to 31 December 2008)



		31 December 2008 (\$'000)	31 December 2007 (\$'000)
	Income		
	Distribution income	6,210	11,447
	Share of profit from associate	-	5,883
(D)	Interest income	591	366
	Brokerage Income	-	916
5	Gain on disposal of investment	-	3,419
	Unrealised gain on derivatives	-	4
For personal use	Total income	6,801	22,035
	Expenses		
	Share of loss from associate	18,972	-
	Finance costs – external	2,764	3,091
	Responsible entity fees	612	905
(D)	Impairment expense	36,768	-
	Loss on disposal of investment	291	-
7	Unrealised loss on derivatives	724	-
	Other	1,050	971
	Total Expenses	61,181	4,967
	Net profit	(54,380)	17,068
	Ordinary unitholders	(57,058)	15,974
	Minority Interests – distributions on MPIF Income units	2,678	1,094
	Net profit	(54,380)	17,068
	Earnings per ordinary unit (cents per unit)	(28.13)	7.88

## Balance sheet — consolidated (as at 31 December 2008)

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	31 December 2008	30 June 2008
	(\$'000)	(\$'000)
Cash	13,351	10,518
Receivables	3,728	17,610
Investments	261,158	347,776
Other	2,062	5,983
Total assets	280,299	381,887
Debt	76,200	80,200
Other	5,454	7,470
Deferred settlement	10,311	9,123
Total liabilities	91,965	96,793
Net assets	188,334	285,094
Units on issue	202,869	202,869
Minority Interest – MPIF Income units	63,660	62,260
Reserves	(7,574)	28,964
Undistributed Income	(70,621)	(8,999)
Total Equity	188,334	285,094
Net tangible assets per ordinary unit	\$0.61	\$1.10